



INTERIM REPORT JULY-SEPTEMBER 2023

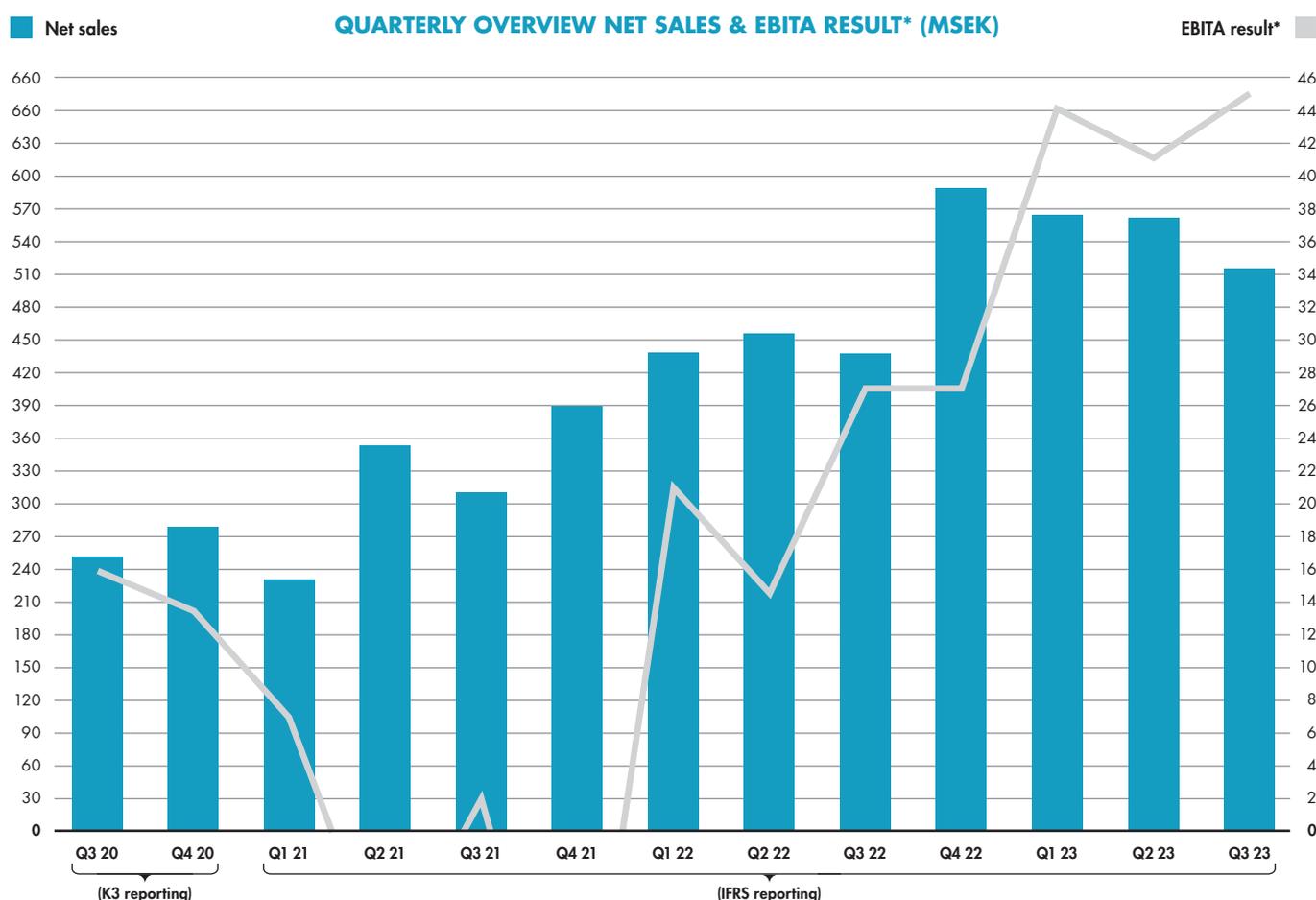


Financial summary

515 Net sales
Q3 2023 (MSEK)

44 Operating profit
EBIT Q3 2023 (MSEK)

1078 (Number of)
Employees



JULY 1 – SEPTEMBER 30, 2023

Net sales (MSEK)	515	(438)
EBITA* result (MSEK)	45.2	(27.3)
Operating profit EBIT (MSEK)	44.3	(26.5)
Cash flow from operating activities (MSEK)	7.8	(137.6)
Equity ratio (%)	36%	(29%)
Earnings per share before dilution (SEK)	1.38	(0.89)
Earnings per share after dilution (SEK)	1.38	(0.89)

JANUARY 1 – SEPTEMBER 30, 2023

Net sales (MSEK)	1 642	(1 332)
EBITA* result (MSEK)	131.2	(63.2)
Operating profit EBIT (MSEK)	128.7	(60.8)
Cash flow from operating activities (MSEK)	68.9	(81.0)
Equity ratio (%)	36%	(29%)
Earnings per share before dilution (SEK)	4.04	(2.34)
Earnings per share after dilution (SEK)	4.03	(2.33)

* EBITA – operating profit adjusted for amortization of intangible assets arising from acquisitions

CEO review

Profitable growth

Inission continues its trend of profitable growth. Net sales amounted to MSEK 515 (438) with an EBITA margin of 8.8% (6.2%). We are now seeing significantly improved efficiency in our factories, mainly due to improved material supply and that our new employees are getting better trained. Due to reduced operating liabilities, the cash flow from operating activities remains at MSEK 7.8 (137.6). In the comparison quarter, there is a Covid-related tax and VAT deferral of MSEK 119.

The majority of Inission's factories continues to run with high load. Capacity has increased due to growing staffing levels and improved efficiency, and is now in line with demand. Our investments in new machinery and equipment also increase our capacity, efficiency and enhance quality. We also invest in the skills of our employees through the Inission Academy.

Inission

Inission makes a good quarter in terms of net sales and profit, with MSEK 376 (314) in net sales and an EBITA of MSEK 37 (19). The margin exceeds our communicated target for the business area in 2023 but is in line with our mid-term target. Demand from our customers remains strong. The fact that some customers reduce their inventories and thus reduce orders is more than compensated by an increase in others. In total, the order backlog slightly decreased as customers could reduce the time horizon when placing orders, due to shorter lead times for components. However, the order level for the next three months is at record levels. We predict a slower growth rate going forward. Inventories increased marginally and are expected to decrease due to the enhanced capacity and the improved component situation. Our collaboration with Part Development to develop our processes and working methods is proceeding according to plan.

Enedo

Enedo delivered a good quarter in terms of both sales and earnings. Net sales amounted to MSEK 138 (124), a growth of 12% compared to the previous year. EBITA improved to MSEK 8 (0), which gives a margin of 5.8% (0%). A higher production rate and cost control and pricing drove the positive margin development. Continued operational development of the Tunis factory supported the stable performance in the quarter. The order backlog remains at a good level, while the order intake during the quarter was weaker for 2024 deliveries. Research and development for customer-specific solutions continued at a high pace during the third quarter.

Acquisition activities

During the period, we have been involved in a few processes but decided not to proceed. This is mainly because we do not meet sellers' expectations on valuation. We are systematically looking for acquisitions also outside the Nordics, mainly in Northern Germany and Benelux. Our ambition is to grow by around 5% annually through acquisitions. When Enedo has moved further on its transformation journey, we will also start looking for acquisitions in power electronics.

The future

The order backlog remain good. The component situation is becoming a non-issue, although lead times for some components are still long. Material sell-through has returned to normal levels, which slightly improves the profit margin but reduces the organic growth. Inflation has come down in most markets but is still too high. Whether interest rates have leveled off or will increase somewhat further remains to be seen. Our mix of customers and new contracts coming in makes us feel very confident going forward. The megatrends driving growth in our industry remain strong. Inission, with its positioning, proximity, flexibility, and performance, is well-equipped for the future.



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*Fredrik Bergbel, Chief Executive Officer of Inission AB.
Karlstad, Sweden November 9, 2023*

Business areas

INISSION – CONTRACT MANUFACTURING OF ELECTRONICS AND MECHANICS

Inission is a manufacturing partner with services and products that cover the entire product lifecycle, from development and design to industrialization, volume production, and aftermarket. Inission has production units in Stockholm, Västerås, Borås, Munkfors, Malmö, Trondheim (Norway), Lohja (Finland), Lagedi and Tallinn (Estonia), with a total of 708 employees.

Key-figures		Q1–Q3 2023	Q1–Q3 2022	R12	Full year 2022	Full year 2021
Net sales	(TSEK)	1 234 117	989 275	1 674 095	1 429 253	1 003 200
Growth	(%)	24.7%	38.2%	31.1%	42.5%	-5.3%
of which acquired	(%)	0.0%	7.4%	1.4%	9.6%	0,0%
EBITA	(TSEK)	105 508	59 107	131 480	85 079	52 736
EBITA	(%)	8.5%	6.0%	7.9%	6.0%	5.3%
Assets	(TSEK)	1 365 421	1 033 951	1 365 421	1 315 332	855 967
Liabilities	(TSEK)	826 265	630 366	826 265	879 531	548 539

Net sales amounted to MSEK 1 234.1 compared to MSEK 989.3 the previous year. Of the increase in sales of MSEK 245, 0% relates to acquisitions, which means that organic growth amounted to 24.7%. The EBITA result for the period was MSEK 105.5 compared to MSEK 59.1 the previous year, corresponding to an EBITA margin of 8.5% compared to 6.0% the year before. The EBITA margin over the last 12-month period thus amounts to 7.9%.

ENEDO – POWER ELECTRONICS AND SYSTEMS

Enedo is a product company that develops, manufactures, and sells high-quality electronic power supplies and system solutions. Enedo has operations in Finland, Italy, the US, and Tunisia, with a total of 370 employees.

Key-figures		Q1–Q3 2023	Q1–Q3 2022	R12	Full year 2022	Full year 2021
Net sales	(TSEK)	407 505	342 572	559 134	493 210	369 700
Growth	(%)	19.0%	23.4%	25.7%	33.4%	-5.5%
of which acquired	(%)	0.0%	0,0%	0.0%	0,0%	0.0%
EBITA	(TSEK)	25 706	-4 064	27 640	5 542	-64 704
EBITA	(%)	6.3%	-1.2%	4.9%	1.1%	-17.5%
Assets	(TSEK)	307 327	311 590	307 327	282 050	376 597
Liabilities	(TSEK)	241 053	310 007	241 053	293 536	286 071

Net sales amounted to MSEK 407.5 compared to MSEK 342.6 in the corresponding period of the previous year. Of the increase in sales of MSEK 64.9, 0% relates to acquisitions, which means that organic growth amounted to 19.0%. The EBITA result for the period was MSEK 25.7 compared to MSEK -4.1 the previous year, corresponding to an EBITA margin of 6.3% compared to -1.2% the year before. The EBITA margin over the last 12-month period thus amounts to 4.9%. The average SEK/EUR exchange rate used in 2023 is 11.4758 and the closing date rate is 11.4923. In 2022, the corresponding rates were 10.5287 and 10.9177, respectively.

Significant events

PERIOD JULY–SEPTEMBER 2023

On July 6, Inission announced that John Granlund has been appointed as the new CFO of the Company as of September 12. John has extensive experience in economics, a Bachelor of Business Administration from the University of Skövde, an Executive MBA from the University of Gothenburg, and comes most recently from the role of CFO at SEGULA Technologies in Gothenburg.

On August 1, Inission announced that Olle Hulteberg leaves his operational role as Inission's Marketing Director, but continues his involvement in Inission as Chairman of the Board and one of the majority owners. As Olle's replacement, Fredric Grahn takes over as the new Marketing Director for Inission AB. Fredric has been part of Inission since 2015 and have had several different sales leadership roles within the Company.

On August 10, Inission announced that Enedo's CEO, Mikael Fryklund, had been promoted to a new position as COO of Inission AB. The new CEO of Enedo is Kalle Huittinen, former Regional Division Manager at ABB Large Motors & Generators Europe.

On August 28, the tenth edition of the Inission innovation award opened. The purpose of the competition is to help entrepreneurs realize their innovations. The prize is MSEK 1 in development and manufacturing services from Inission. The final, coordinated with Ny Teknik's 33-listan, will be held on December 6 at the Clarion Hotel in Stockholm.

On September 26, Inission informed about the new collaboration with South Pole. South Pole will train and guide us in developing and establishing working methods and processes to meet the new CSRD directive on corporate sustainability reporting. Based on the new directive, they will carry out quality-assured and complete GHG calculations within scope 1, 2 and 3.

On September 28, Inission announced that Mathias Larsson has been appointed as the new CEO of Inission Munkfors. Mathias has a Master of Science in Mechanical Engineering and was most recently CEO at Anva Polytech AB. Mathias has many years of experience from leading positions in various industries such as EMS, aerospace and elastomers.

AFTER THE END OF THE PERIOD

On November 2, Inission announced that the Company's operations in Malmö are expanding their production section by approximately 50%. This is to become more competitive and increase the capacity. The project is expected to be completed in the second quarter of next year.

For more information: www.inission.com



On September 28, Inission announced that Mathias Larsson has been appointed as the new CEO of Inission Munkfors.



New collaboration with South Pole. From left Mikael Grafström, South Pole, Stefan Larsson, Inission and Marie Gustafsson, South Pole.

Comments

INCOME STATEMENT Q3 2023 (TSEK)

Group: Net sales in the quarter amounted to 514 546 (438 008), an increase of 76 538 during the quarter (17.5%). The currency impact on net sales for the period amounts to -537. The high order intake and thus high net sales provide an organic growth of 17.4 excluding currency impact. The change in inventories of work in progress and finished goods amounts to -11 122 (37 358), a decrease of 48 480. Other operating income amounts to 17 (6 702).

The cost of raw materials and consumables, together with the change in inventories during the quarter, amounts to 307 570 (275 070), an increase of 11.8%. The materials ratio, including material sales, considering the change in inventories, lands at a slightly lower level compared to the previous year of 59.8% (62.8%). Other external costs for the period amount to 43 913 (32 715), an increase of 34%. Personnel costs amount to 106 477 (80 810), an increase of 32%, mainly linked to higher volume and material supply issues, and thus load balancing. Other operating expenses amount to -6 343 (8 940). Depreciation of fixed assets amounts to 18 598 (20 627).

Overall, this gives an operating profit for the Group of 44 348 (26 548) and a profit after financial items of 33 164 (20 503). Other comprehensive income for the period amounts to -5 547 (741), which gives a total comprehensive

income of 22 334 (18 561). Of the total comprehensive income, 25 810 (228) is attributable to Parent Company owners and 174 (513) to non-controlling interests.

Parent Company: To mitigate the currency impact, Inission AB buys US dollar futures continuously. The Company hedges up to 60% of the Group's future net outflow. In the event of hedging, the hedging instruments are remeasured, and in case of changing exchange rates, at the rate prevailing on the balance sheet date. The value of these futures at the end of the quarter amounted to MSEK 1.7, as opposed to the previous quarter's value of MSEK 1.1. This means that the profit for the period was positively impacted by MSEK 0.5.

BALANCE SHEET SEPTEMBER 30, 2023 (TSEK)

Goodwill amounts to 184 039 (175 015) and the increase relates to changing exchange rates. Other intangible assets amount to 102 726 (101 301) and licenses amount to 2 448 (3 324). The total value of tangible fixed assets has decreased to 85 499 (86 164) related to investments in production equipment less depreciation and changing exchange rates.

Right-of-use assets amount to 246 224 (157 686) and refer to lease agreements, newly signed rental agreements, and changed exchange rates. Financial

assets amount to 3 356 (3 395). Inventories amount to 672 029 (656 667), an increase of 2% compared to the same period last year, and are related to the increasing order intake. Trade receivables have increased to 293 891 (235 528) which means an increase of 25% entirely related to increased deliveries to customers. Total assets thus increased to 1 672 748 (1 511 160), an increase of 11%.

Total equity amounts to 605 430 (435 750), of which non-controlling interests amount to 1 727 (50 143). This gives an equity ratio of 36% (29%). Non-current liabilities have increased to 323 130 (240 533). This means that non-current liabilities have increased by 34%. The increase is mainly related to increased lease liabilities according to IFRS 16 measurement.

Inission has requested tax and VAT deferrals for the Swedish companies under special rules related to the pandemic amounting to 118 834, which are recognized as a current liability. Current liabilities amount to 744 188 (834 878) adjusted for tax and VAT deferrals of 625 354 (716 044), corresponding to a decrease of 13% adjusted for the tax/VAT deferrals. The change is mainly referring to a reduction in the use of invoice discounting credit and lower trade payables.

Net debt

FINANCIAL POSITION (TSEK)	SEP 30, 2023	SEP 30, 2022	DEC 31, 2022
Cash at the end of the period	45 586	61 251	14 603
Used overdraft facility	-33 461	-13 210	-32 408
Non-current liabilities, interest-bearing	-80 689	-73 621	-194 778
Non-current liabilities, leasing	-206 079	-124 690	-187 611
Current liabilities, interest-bearing	-170 011	-215 798	-95 648
Current liabilities, leasing	-35 966	-28 297	-31 925
Invoice discounting credit	-56 953	-82 738	-69 484
Net cash (+) / Net debt (-)	-537 573	-477 104	-597 251
Net cash (+) / Net debt (-) excl. leasing	-277 840	-324 116	-377 715
Unused overdraft facility	84 227	86 790	67 592
Total overdraft facility	100 000	100 000	100 000
Equity	605 430	435 750	424 315
Balance sheet total	1 672 748	1 511 160	1 579 789
Equity ratio (%)	36%	29%	27%

Parent Company information

The Parent Company, Inission AB, is entirely focused on the management and development of the Group. The Parent Company's net sales consist almost exclusively of the sale of management services to its subsidiaries. There are no significant purchases from any of these.

Transactions with related parties

The debt to two majority shareholders was amortized during the third quarter, and after that, the debt amounts to MSEK 0. The loans were linked to the acquisition of Enedo shares. Interest expense referring to shareholder loans amounted to MSEK 0.2 in the quarter. The loans had an interest rate of 7.0%.

Presentation of the Interim Report

The Consolidated Accounts of Inission AB have been prepared according to the Swedish Annual Accounts Act, RFR 1 Supplementary Accounting Rules for Groups, and International Financial Reporting Standards (IFRS) and interpretations of the International Financial Reporting Standards Interpretations Committee (IFRS IC) as adopted by the EU. This Interim Report has been prepared under IAS 34 Interim Financial Reporting and the Annual Accounts Act. The Parent Company applies RFR 2 Accounting for Legal Entities and the Swedish Annual Accounts Act.

Important estimates and assessments for accounting purposes

In preparing the Interim Report, the Company has reviewed and assessed the risks and uncertainties described in

the Annual Report for 2022 and determined that there have been no material changes. For information on the risks and uncertainties affecting the Group, please refer to the Annual Report for 2022.

Dividend

Inission's dividend policy is, if liquidity permits, to distribute 30 percent of the Group's profit after tax.

Calendar

- » Year-end Report for Q4 2023 will be released on February 28, 2024
- » Interim Report for Q1 2024 will be released on May 8, 2024
- » Interim Report for Q2 2024 will be released on August 27, 2024
- » Interim Report for Q3 2024 will be released on November 8, 2024

The Board of Directors of Inission AB submits this Interim Report 2023-11-09. This report has not been reviewed by the Company's auditor. The report has been prepared in a Swedish original and an English translation. In the event of any discrepancies between the two, the Swedish version is to apply. Rounding-off differences may occur.

Financial statements

Consolidated statement of comprehensive income in summary (TSEK)

	Note	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Jan-Dec 2022
Net sales	1	514 546	438 008	1 641 622	1 332 103	1 921 173
Change in inventories of work in progress and finished goods incl. capitalized work for own account		-11 122	37 358	22 771	64 631	68 857
Other operating income		17	6 702	5 671	15 545	21 252
Operating income		503 441	482 068	1 670 064	1 412 279	2 011 282
Raw materials and consumables		-296 448	-312 428	-1 004 495	-869 015	-1 254 829
Other external costs		-43 913	-32 715	-118 073	-113 473	-162 876
Personnel costs		-106 477	-80 810	-329 656	-276 494	-380 638
Depreciation and amortization of intangible assets and tangible fixed assets		-18 598	-20 627	-60 991	-61 405	-82 351
Other operating expenses		6 343	-8 940	-28 185	-31 087	-43 126
Total operating expenses		-459 093	-455 521	-1 541 400	-1 351 474	-1 923 820
Operating profit		44 348	26 548	128 664	60 805	87 462
Financial income		-176	1 460	505	2 785	4 318
Financial costs		-11 008	-7 505	-30 542	-19 197	-28 488
Financial items – net		-11 184	-6 045	-30 038	-16 412	-24 170
Income before tax		33 164	20 503	98 626	44 393	63 292
Income tax		-5 283	-2 683	-16 373	-10 125	-13 712
Profit for the period		27 881	17 820	82 253	34 268	49 580
Profit for the period attributable to:						
Parent Company owners		27 707	17 199	81 793	41 155	56 154
Non-controlling interest		174	621	460	-6 887	-6 574

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cont'd. Consolidated statement of comprehensive income in summary (TSEK)

Note	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Jan-Dec 2022
Other comprehensive income:					
Items that may be reclassified to profit or loss:					
Translation differences for the year	-5 547	741	4 386	9 906	14 814
Items not to be reclassified to profit or loss:					
Remeasurement of the net defined benefit liability	0	0	0	0	858
Income tax relating to the above item	0	0	0	0	0
Other comprehensive income for the year	-5 547	741	4 386	9 906	15 672
Parent Company owners	25 810	228	81 793	6 030	12 157
Non-controlling interest	174	513	460	3 876	3 515
Total other comprehensive income for the year	25 984	741	82 253	9 906	15 672
Total comprehensive income for the year	22 334	18 561	86 639	44 174	65 252
Total comprehensive income for the year related to:					
Parent Company owners	49 352	17 428	86 179	47 186	68 311
Non-controlling interest	314	1 133	460	-3 011	-3 059
Total	49 666	18 561	86 639	44 174	65 252
Earnings per share, based on the profit attributable to Parent Company shareholders for the period:					
Earnings per share before dilution	1.38	0.89	4.04	1.81	2.57
Earnings per share after dilution	1.38	0.89	4.03	1.80	2.57
Weighted average no. of shares before dilution	20 137 000	19 924 817	20 358 285	18 984 698	19 372 842
Weighted average no. of shares after dilution	20 214 521	19 972 457	20 426 989	19 000 578	19 396 662
Number of shares at the end of the period	22 135 502	19 924 817	22 135 502	19 924 817	20 263 042

Consolidated balance sheet in summary (TSEK)

ASSETS	Note	2023-09-30	2022-09-30	2022-12-31
Fixed assets				
Intangible assets				
Goodwill		184 039	175 015	178 532
Other intangible assets		102 726	101 301	101 583
Licenses, etc.		2 448	3 324	4 250
Total intangible assets		289 213	279 640	284 365
Tangible fixed assets				
Machinery and other technical equipment		70 006	79 386	79 839
Equipment, tools, fixtures, and fittings		5 584	4 808	4 566
Improvement costs to third-party property		9 909	1 970	2 552
Total tangible fixed assets		85 499	86 164	86 957
Right-of-use assets		246 224	157 686	224 532
Financial fixed assets				
Other non-current securities	2	355	313	1 090
Other non-current receivables	2	3 001	3 083	3 105
Total financial fixed assets		3 356	3 395	4 195
Deferred tax assets		19 522	18 567	18 732
Total fixed assets		643 814	545 452	618 782
Current assets				
Inventories		672 029	656 667	642 235
Trade receivables		293 891	235 528	288 295
Derivative instruments		1 663	1 067	0
Current tax receivables		0	2	0
Other receivables		5 187	4 374	4 341
Prepayments and accrued income		10 578	6 820	11 533
Cash and cash equivalents		45 586	61 251	14 603
Total current assets		1 028 934	965 708	961 007
» TOTAL ASSETS		1 672 748	1 511 160	1 579 789

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cont'd. Consolidated balance sheet in summary (TSEK)

EQUITY AND LIABILITIES	Note	2023-09-30	2022-09-30	2022-12-31
Equity				
Share capital		923	831	845
Other contributed capital		291 481	184 155	195 271
Reserves		19 004	9 733	14 618
Retained earnings incl. profit for the period		292 295	190 888	212 313
Total equity attributable to Parent Company shareholders		603 703	385 607	423 048
Non-controlling interest		1 727	50143	1 267
Total equity		605 430	435 750	424 315
Non-current liabilities				
Liabilities to credit institutions		80 689	73 621	75 944
Lease liabilities		206 079	124 690	187 611
Other non-current liabilities	4	6 593	12 614	135 230
Deferred tax liabilities		22 517	21 564	23 514
Provision for pensions		7 252	7 877	6 863
Other provisions		0	167	821
Total non-current liabilities		323 130	240 533	429 983
Current liabilities				
Liabilities to credit institutions		51 177	96 964	95 648
Derivative instruments		0	0	1 440
Customer advances		34 757	40 825	32 300
Accounts payable		292 320	354 109	344 252
Lease liabilities		35 966	28 297	31 925
Overdraft facility (Limit 100 000)		33 461	13 210	32 408
Invoice discounting credit		56 953	82 738	69 484
Current tax liabilities		22 799	16 052	16 243
Other current liabilities		138 256	135 246	34 385
Other provisions		0	3 144	2 415
Accruals and deferred income		78 499	64 293	64 991
Total current liabilities		744 188	834 878	725 490
» TOTAL EQUITY AND LIABILITIES		1 672 748	1 511 160	1 579 789

Consolidated statement of change in equity (TSEK)

	Attributable to Parent Company shareholders					Total equity relating to Parent Company shareholders	Non-controlling interest	Total equity
	Note	Share capital	Other contributed capital	Reserves	Retained earnings including profit for the period			
OPENING BALANCE AT 2022-01-01		755	125 126	3 320	139 897	269 098	128 856	397 954
Profit for the period					13 266	13 266	-2 036	11 230
Other comprehensive income				3 725		3 725	934	4 659
Total comprehensive income for the period		0	0	3 725	13 266	16 992	-1 102	15 889
Shareholder transactions								
New share issue						0		0
Transaction costs related to share issues						0		0
Transactions with non-controlling interest						0		0
Changed holding of employee share options						0		0
New issue on termination of option program						0		0
Premium fund at end of option program						0		0
Total shareholder transactions		0	0	0	0	0	0	0
CLOSING BALANCE AT 2022-03-31		755	125 126	7 045	153 164	286 090	127 753	413 843

OPENING BALANCE AT 2023-01-01		845	195 271	14 618	212 313	423 048	1 267	424 315
Profit for the period					81 793	81 793	460	82 253
Other comprehensive income				4 386	0	4 386	0	4 386
Total comprehensive income for the period		0	0	4 386	81 793	86 179	460	86 639
Shareholder transactions								
New share issue		78	96 210			96 288		96 287
Transaction costs related to share issues						0		0
Changed holding of employee share options					458	458		458
Payment of employee share options						0		0
Dividend					0	0		0
Transactions with non-controlling interest / New share issue						0		0
New issue on termination of option program						0		0
Transaction costs for buy-outs of non-controlling interest					-2 269	-2 269		0
Total shareholder transactions		78	96 210	0	-1 812	94 477	0	94 476
CLOSING BALANCE AT 2023-09-30		923	291 482	19 004	292 294	603 703	1 727	605 430

Consolidated statement of cash flows in summary (TSEK)

	Note	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Jan-Dec 2022
The operating activities						
Profit after financial items		33 164	20 503	98 626	44 393	63 292
Depreciation of assets		18 598	20 627	60 991	61 406	82 351
Tax paid		-1 788	-1 672	-10 351	-1 574	-3 184
Other non-cash items		6 684	156	12 280	2 897	2 666
Cash flow from operating activities before changes in working capital		56 658	39 614	161 546	107 121	145 125
Cash flow from change in working capital						
Increase/decrease of inventories		7 548	-71 133	-27 346	-209 742	-195 310
Increase/decrease operating receivables		30 063	49 883	-6 351	16 863	-39 517
Increase/decrease operating liabilities		-86 471	119 218	-58 987	166 801	160 396
Total change in working capital		-48 860	97 968	-92 684	-26 078	-74 431
Cash flow from operating activities		7 798	137 582	68 862	81 043	70 694
Cash flow from investing activities						
Acquisitions of subsidiaries, net of cash acquired		0	0	0	-18 569	-18 569
Acquisitions of tangible and intangible fixed assets		-17 124	-9 805	-39 909	-18 428	-25 077
Sales of tangible and intangible fixed assets		0	0	35	0	0
Divestment/reduction of financial assets		76	0	839	0	-800
Cash flow from investing activities		-17 048	-9 805	-39 035	-36 997	-44 446
Cash flow from financing activities						
New share issue, net of transaction costs		-97	0	96 287	225	225
Borrowings contracted		0	0	0	37 628	47 425
Amortization of borrowings		-24 425	-5 629	-38 512	-22 780	-29 045
Amortization of lease liabilities		-10 451	-8 769	-26 439	-26 039	-34 753
Dividends paid		0	0	0	-5 432	-5 432
Transactions costs non-controlling interest		0	-1 542	0	-1 542	-18 821
Transaction costs non-controlling interests		-216	0	-2 269	0	-7 323
Increase/decrease in current financial liabilities		33 654	-65 830	-28 715	6 285	7 221
Cash flow from financing activities		-1 535	-81 770	352	-11 655	-40 503
Cash flow for the period		-10 784	46 007	30 180	32 391	-14 255
Cash at the beginning of the period		54 811	15 242	14 603	27 832	27 832
Cash flow for the period		-10 784	46 007	30 180	32 391	-14 255
Exchange rate difference in cash		1 559	0	803	1 026	1 026
Cash at the end of the period		45 586	61 249	45 586	61 249	14 603
Cash flow information						
Interest paid		-20 071	-4 848	-30 542	-13 391	-21 788
Interest received		-1 788	1 420	505	2 746	4 319

Parent Company income statement in summary (TSEK)

	Note	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022	Jan-Dec 2022
Net sales		9 133	6 516	24 142	19 897	26 691
Other operating income		6 472	-753	3 750	1 102	-3 064
Total		15 605	5 763	27 892	20 999	23 626
Raw materials and consumables		0	-2 019	0	0	0
Other external costs		-5 782	-2 809	-15 116	-9 525	-13 576
Personnel costs		-8 772	-3 363	-17 930	-11 490	-15 241
Other operating expenses		-10 403	0	-10 403	-499	-3 006
Total operating expenses		-24 957	-8 190	-43 449	-21 514	-31 824
Operating profit		-9 352	-2 428	-15 557	-515	-8 197
Profit from participations in Group companies		0	0	14 000	50 000	50 000
Interest receivable and similar income		2 313	1 561	6 756	3 541	5 575
Interest expense and similar costs		-2 015	-781	-6 113	-2 058	-2 872
Total income from financial items		298	781	14 643	51 483	52 703
Profit before tax		-9 054	-1 647	-914	50 968	44 506
Appropriations						
Group contributions received		0	0	0	0	3 800
Tax on profit for the year		-138	306	-500	-231	257
Profit for the period		-9 192	-1 341	-1 414	50 737	48 563

In the Parent Company, no items are recognized as other comprehensive income. Therefore, the total comprehensive income is consistent with the profit for the year.

Parent Company balance sheet in summary (TSEK)

ASSETS	Note	2023-09-30	2022-09-30	2022-12-31
Fixed assets				
Financial assets				
Participations in Group companies		306 544	261 368	304 275
Receivables from Group companies		63 929	73 018	62 737
Other non-current receivables		3	3	3
Total financial assets		370 476	334 389	367 015
Deferred tax assets		0	0	297
Total fixed assets		370 476	334 389	367 311
Current assets				
Current receivables				
Trade receivables		0	151	0
Receivables from Group companies		88 897	34 656	48 600
Derivative instruments		870	1 067	0
Other current receivables		909	113	194
Prepayments and accrued income		1 833	564	1 908
Total current receivables		92 509	36 550	50 702
Cash and bank		8 747	15 559	0
Total current assets		101 256	52 109	50 702
» TOTAL ASSETS		471 732	386 498	418 014

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cont'd. Parent Company balance sheet in summary (TSEK)

EQUITY AND LIABILITIES	Note	2023-09-30	2022-09-30	2022-12-31
Equity				
Restricted equity				
Share capital		923	831	845
Total restricted equity		923	831	845
Unrestricted equity				
Share premium fund		291 481	184 154	195 270
Retained earnings incl. profit for the period		73 556	76 729	74 525
Total unrestricted equity		365 037	260 884	269 795
Total equity		365 960	261 715	270 639
Tax-free reserves		1 855	1 855	1 855
Non-current liabilities				
Liabilities to credit institutions		11 492	15 285	15 580
Liabilities to Group companies		0	97 200	69 500
Deferred tax liabilities		179	220	0
Other non-current liabilities		0	0	15 134
Total non-current liabilities		11 671	112 705	100 214
Current liabilities				
Overdraft facility		0	0	16 433
Accounts payable		4 434	1 258	4 147
Liabilities to Group companies		65 830	210	10 677
Derivative instruments		0	0	1 440
Other current liabilities		14 623	6 332	9 625
Accruals and deferred income		7 359	2 424	2 983
Total current liabilities		92 246	10 224	45 305
» TOTAL EQUITY AND LIABILITIES		471 732	386 498	418 013

Notes

Note 1 - Segment reporting and disclosure of net sales

The Group's chief operating decision maker is the CEO, who assesses the performance of the operating segments based on the type of production. The operations are monitored from Enedo and the rest of Inission. The CEO monitors performance based on operating profit. The Group's operations are managed and reported on the basis of the following operating segments:

1. Inission – contract manufacturing of electronics and mechanics

Inission is a manufacturing partner with services and products that cover the entire product lifecycle, from development and design to industrialization, volume production, and aftermarket. Inission has production units in Stockholm, Västerås, Borås, Munkfors, Malmö, Trondheim (Norway), Lohja (Finland), Lagedi and Tallinn (Estonia), with a total of 708 employees.

2. Enedo – Power electronics and systems

Enedo is a product company that develops, manufactures, and sells high-quality electronic power supplies and system solutions. Enedo has operations in Finland, Italy, the US, and Tunisia, with a total of 370 employees.

2023-07-01 » 2023-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Revenue per segment	138 157	376 389	0	514 546
Revenue from other segments	0	0	0	0
Revenue from external customers	138 157	376 389	0	514 546
Operating profit	10 572	33 776	0	44 348
Financial items	0	0	0	-11 184
Profit before tax	10 572	33 776	0	33 164
2022-07-01 » 2022-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Revenue per segment	123 634	314 374	0	438 008
Revenue from other segments	0	0	0	0
Revenue from external customers	123 634	314 374	0	438 008
Operating profit	6 088	20 460	0	26 548
Financial items	0	0	0	-6 045
Profit before tax	6 088	20 460	0	20 503
2023-01-01 » 2023-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Revenue per segment	407 505	1 234 117	0	1 641 622
Revenue from other segments	0	0	0	0
Revenue from external customers	407 505	1 234 117	0	1 641 622
Operating profit	15 715	112 949	0	128 664
Financial items	0	0	0	-30 038
Profit before tax	15 715	112 949	0	98 626

Continued on next page »

Note 1 continued.

2022-01-01 » 2022-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Revenue per segment	342 572	989 275	0	1 331 847
Revenue from other segments	0	0	0	0
Revenue from external customers	342 572	989 275	0	1 331 847
Operating profit	-4 676	65 481	0	60 805
Financial items	0	0	0	-16 412
Profit before tax	-4 676	65 481	0	44 393

2022-01-01 » 2022-12-31	ENEDO	INISSION	ELIMINATIONS	TOTAL
Revenue per segment	493 210	1 429 253	0	1 922 463
Revenue from other segments	0	0	-1 290	-1 290
Revenue from external customers	493 210	1 429 253	-1 290	1 921 173
Operating profit	1 372	86 090	0	87 462
Financial items	0	0	0	-24 170
Profit before tax	1 372	86 090	0	63 292

SEGMENT ASSETS AND LIABILITIES 2023-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Assets	307 327	1 365 421	-62 819	1 609 929
Liabilities	-241 053	-826 265	62 819	-1 004 499
Total	66 274	539 156	0	605 430

SEGMENT ASSETS AND LIABILITIES 2022-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Assets	311 590	1 033 951	-17 656	1 327 885
Liabilities	-310 007	-630 366	17 656	-922 717
Total	1 583	403 585	0	405 168

SEGMENT ASSETS AND LIABILITIES 2022-12-31	ENEDO	INISSION	ELIMINATIONS	TOTAL
Assets	282 050	1 315 332	-17 593	1 579 789
Liabilities	-293 536	-879 531	17 593	-1 155 474
Total	-11 486	435 801	0	424 315

Inission AB uses operating profit as a measure of operating segment performance. Interest income and expenses are not allocated to the segments, as this activity is driven by the central financing function, which manages the Group's liquidity.

Sales between segments are made at market prices and are eliminated on consolidation. The amounts provided to the CEO with respect to segment revenue are measured in a manner consistent with the financial statements.

The main revenue streams of the Group are sales of goods. The sales are recognized as revenue when control of the goods is transferred, which occurs when the risk is transferred under the applicable delivery terms. Revenue is thus recognized, in all material respects, at one point in time.

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Note 1 continued.

Revenue from external customers by country:

2023-07-01 » 2023-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Sweden	787	170 388	0	171 175
Finland	13 954	63 027	0	76 981
Estonia	846	11 588	0	12 434
Other EU countries	69 811	32 580	0	102 391
Norway	930	84 572	0	85 502
USA	34 225	13 686	0	47 911
Other non-EU countries	17 604	548	0	18 152
Total	138 157	376 389	0	514 546

Revenue from external customers by country:

2022-07-01 » 2022-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Sweden	1 099	120 019	0	121 118
Finland	11 937	55 654	0	67 591
Estonia	806	32 919	0	33 725
Other EU countries	62 239	36 211	0	98 450
Norway	695	61 337	0	62 032
USA	21 893	3 710	0	25 603
Other non-EU countries	24 964	3 697	0	28 661
Total	123 634	313 546	0	437 180

Revenue from external customers by country:

2023-01-01 » 2023-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Sweden	6 782	588 000	0	594 783
Finland	44 687	188 699	0	233 387
Estonia	3 294	45 873	0	49 166
Other EU countries	195 708	109 879	0	305 587
Norway	3 557	274 140	0	277 698
USA	85 150	10 159	0	95 310
Other non-EU countries	68 327	17 365	0	85 692
Total	407 506	1 234 116	0	1 641 622

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Note 1 continued.

Revenue from external customers by country:

2022-01-01 » 2022-09-30	ENEDO	INISSION	ELIMINATIONS	TOTAL
Sweden	2 947	436 053	0	439 000
Finland	30 775	182 725	0	213 499
Estonia	2 624	65 430	0	68 054
Other EU countries	172 509	95 415	0	267 925
Norway	1 380	190 393	0	191 773
USA	72 039	8 323	0	80 362
Other non-EU countries	60 298	10 936	0	71 234
Total	342 572	989 275	0	1 331 847

Revenue from external customers by country:

2022-01-01 » 2022-12-31	ENEDO	INISSION	ELIMINATIONS	TOTAL
Sweden	3 835	630 439	-1 290	632 985
Finland	41 808	244 745	0	286 553
Estonia	4 691	80 119	0	84 810
Other EU countries	234 539	144 367	0	378 906
Norway	2 441	303 006	0	305 447
USA	102 598	11 455	0	114 053
Other non-EU countries	103 298	15 122	0	118 420
Total	493 210	1 429 253	-1 290	1 921 173

Note 2 - Financial instruments

FAIR VALUE MEASUREMENT AND DISCLOSURE (TSEK)

The table below shows financial instruments measured at fair value based on how they are classified in the fair value hierarchy. The different levels are defined as follows:

(a) Level 1 financial instruments

Quoted prices (unadjusted) in active markets for identical assets or liabilities.

(b) Level 2 financial instruments

Observable data for the asset or liability other than quoted prices included in level 1, either directly (i.e., as price quotes) or indirectly (i.e., derived from price quotes).

(c) Level 3 financial instruments

In cases where one or more significant inputs are not based on observable market data.

The table below shows Inission's financial liabilities measured at fair value and the level in the fair value hierarchy at which they are recognized:

2023-09-30	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards)		1 663		1 663
Other non-current securities			355	355
Total	0	1 663	355	2 018
2023-06-30	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards)		1 131		1 131
Other non-current securities			378	378
Total	0	1 131	378	1 509
2023-03-31	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards)		778		778
Other non-current securities			303	303
Total	0	778	303	1 081
2022-12-31	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards)		0		0
Other non-current securities			1 090	1 090
Total	0	0	1 090	1 090

Continued on next page »

Note 2 continued.

The table below shows Inission's financial liabilities measured at fair value and the level in the fair value hierarchy at which they are recognized:

2023-09-30	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards & interest rate swaps)		0		0
Contingent consideration			6 895	6 895
Total	0	0	6 895	6 895
2023-06-30	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards & interest rate swaps)		0		0
Contingent consideration			7 075	7 075
Total	0	0	7 075	7 075
2023-03-31	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards & interest rate swaps)		30		30
Contingent consideration			6 766	6 766
Total	0	30	6 766	6 796
2022-12-31	LEVEL 1	LEVEL 2	LEVEL 3	TOTAL
Derivative (foreign exchange forwards & interest rate swaps)		1 440		1 440
Contingent consideration			6 677	6 677
Total	0	1 440	6 677	8 117

The following tables show the reconciliation of the opening and closing carrying amounts of the contingent considerations and other non-current securities and other non-current receivables valued at level three.

FINANCIAL LIABILITIES, LEVEL THREE	CONTINGENT CONSIDERATION
Carrying amount 2022-12-31	6 677
Additional amount	0
Change recognized in the income statement	89
Amounts paid	0
Carrying amount 2023-03-31	6 766
Additional amount	0
Change recognized in the income statement	309
Amounts paid	0
Carrying amount 2023-06-30	7 075
Additional amount	0
Change recognized in the income statement	-180
Amounts paid	0
Carrying amount 2023-09-30	6 895

Level 3 fair value measurement inputs and the valuation process.

Contingent consideration: The fair value of the contingent consideration agreement is based on management's assessment of what is likely to be paid given the terms of the share transfer agreement. Management has determined that 100% of the stated amount will be paid.

Continued on next page »

Note 2 continued.

FINANCIAL ASSETS, LEVEL THREE	OTHER NON-CURRENT SECURITIES AND NON-CURRENT RECEIVABLES (UNLISTED SHARES)
Carrying amount 2022-12-31	1 090
Additional amount	0
Change recognized in the income statement	-787
Amounts paid	0
Carrying amount 2023-03-31	303
Additional amount	45
Change recognized in the income statement	30
Amounts paid	0
Carrying amount 2023-06-30	378
Additional amount	0
Change recognized in the income statement	-23
Amounts paid	0
Carrying amount 2023-09-30	355

Note 3 - Business combinations

BUSINESS COMBINATIONS DURING THE FINANCIAL PERIOD 2023-01-01 » 2023-09-30 (TSEK)

There were no business combinations during the period 2023-01-01 to 2023-09-30.

Note 4 - Transactions with related parties

Inission AB is the most senior Parent Company that prepares consolidated accounts. No single party has control over Inission AB. The companies IFF Konsult AB and FBM Consulting AB, which individually have significant interests in Inission AB, are both owned by key management personnel and are therefore associated with Inission. In addition to the companies mentioned above, related parties are all the subsidiaries of the Group and key management personnel in the Group and their related parties. Transactions are carried out on market terms.

Transactions with related parties consist of two shareholder loans from the above-mentioned companies. Outstanding liabilities to shareholders have been amortized as of 2023-09-30, and hence amount to 0, 2023-06-30 amounted to 9 380, 2023-03-31 to 9 380, 2022-12-31 to 9 380 and 2022-03-31 to 6 000. Interest expense attributable to the shareholder loans amounts to 164 for the third quarter and accumulated in 2023 to 492. For the full year 2022, the interest expense amounted to 164.

About Inission

What

Inission is a total supplier of tailored manufacturing services and products in the field of advanced industrial electronics and mechanics. Our services cover the entire product lifecycle, from development and design to industrialization, volume production and aftermarket services.

Inission has a strong value-driven corporate culture of entrepreneurship and passion, which has resulted in total sales of SEK 2 billion with an average of 936 employees in 2022. Inission is listed on Nasdaq First North Growth Market with Nordic Certified Adviser AB as certified adviser.

Inission's offer is divided into two business areas: Contract manufacturing of electronic and mechanical products under the Inission brand, and Power electronics and systems under the Enedo brand.

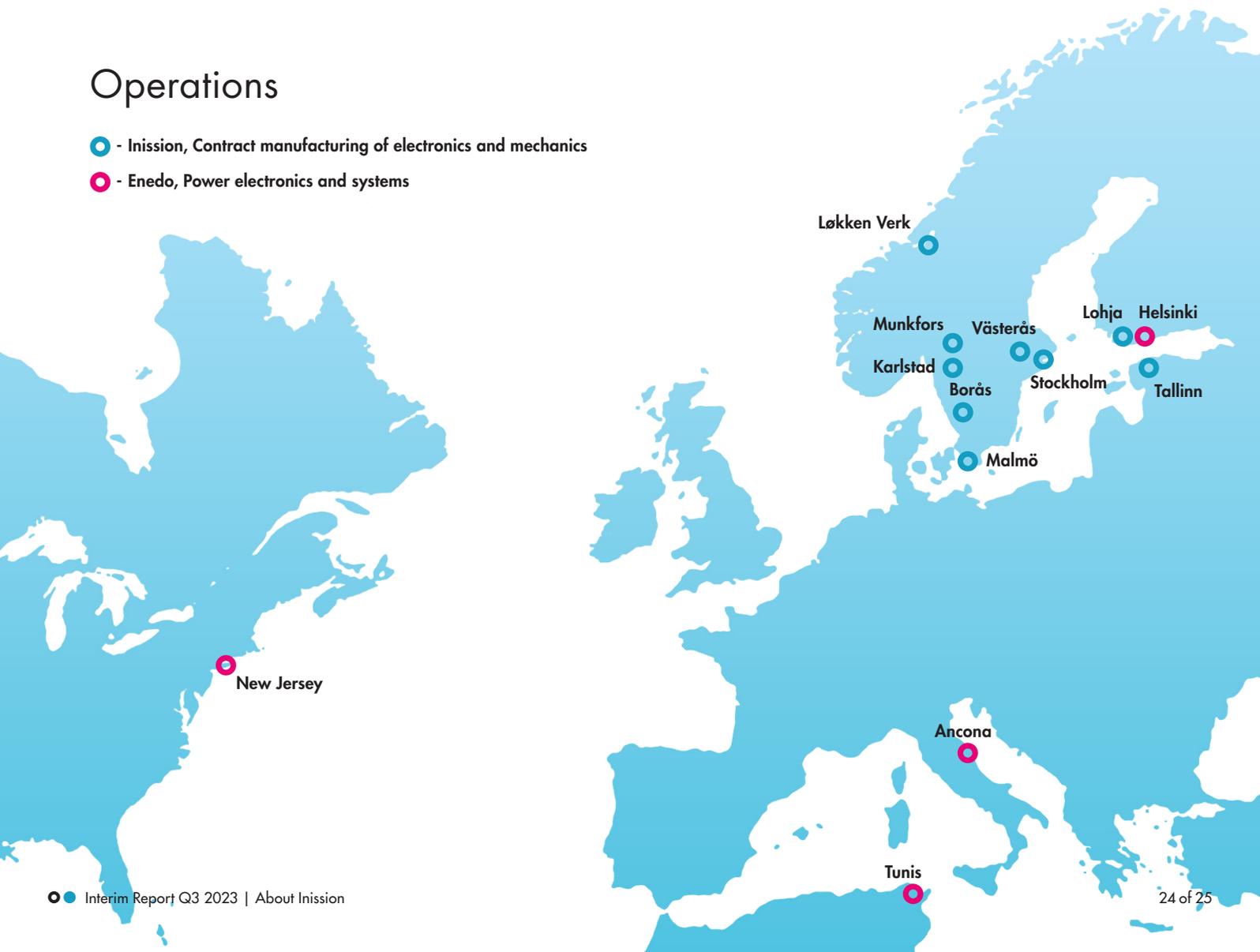
Why

What makes Inission outstanding is that we know why we do what we do. We have a strong belief that our industry can be changed and improved and that we constantly have to deliver an even higher value to our customers. To achieve this, we have decided, among other things, never to be content. We have committed ourselves to take the lead and drive the development and we will never allow our commitment to be reduced. Furthermore, we ensure that we don't forget to harness all the positive energy that ultimately benefits business, both ours and our customers'.

In short. Why is crucial. What we do is important, just as how we do things, but we are nothing without remembering why we do it. Join us and discover the difference!

Operations

- - Inission, Contract manufacturing of electronics and mechanics
- - Enedo, Power electronics and systems





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For more information, please contact Fredrik Berghel, Chief Executive Officer, +46 732 02 22 10, fredrik.berghel@inission.com

This information is such that Inission AB is obliged to make it public pursuant to the EU Market Abuse Regulation.

The information was submitted, through the care of the above contact person, for publication at 07:00 CET on November 9, 2023.

Inission AB (Reg.No. 556747-1890), Lantvärnsgatan 4, 652 21 Karlstad, Sweden. Reports are archived at:

www.inission.com/investor-relations